

Social diffusion

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НАЦИОНАЛЬНЫЙ ИССЛЕДОВАТЕЛЬСКИЙ
УНИВЕРСИТЕТ

Two classes of models

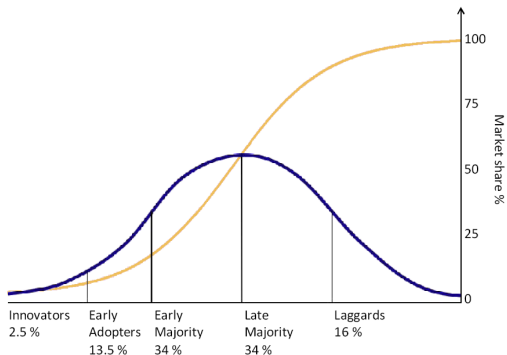
- Viral propagation:
 - virus and infection, rumors, news
 - SI, SIS, SIR
- Decision based models:
 - adoption of innovation, joining a political party
 - Threshold models

*We will talk about social diffusion , not a physical diffusion process

Diffusion of innovation

Everett Rogers (sociologist) , "Diffusion of innovation" book, 1962

Theory that tries to explain how, why, at what rate new ideas, innovations, spread around



Frank Bass, 1969, "A new product growth model for consumer durables"

- Growth model of how new products get adopted
- Two types of agents, two key parameters:
 - p - innovation or spontaneous adoption rate (coefficient of innovation)
 - q - rate of imitation (coefficient of imitation)
- Let $F(t)$ fraction of agents adopted by time t

$$F(t + 1) = F(t) + p(1 - F(t))\delta t + q(1 - F(t))F(t)\delta t$$

$$\frac{dF(t)}{dt} = (p + qF(t))(1 - F(t))$$

- if only innovators, $q = 0$, exponential function:

$$\frac{dF(t)}{dt} = p(1 - F(t))$$

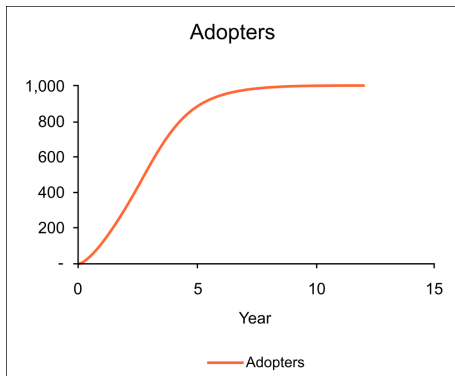
- if only immitators, $p = 0$, logistic function:

$$\frac{dF(t)}{dt} = qF(t)(1 - F(t))$$

Bass Diffusion model

Solution of Bass model - S-curve. When $F(0) = 0$

$$F(t) = \frac{1 - e^{-(p+q)t}}{1 + \frac{q}{p}e^{-(p+q)t}}$$



Empirical $p \sim 0.01 - 0.03$, $q \sim 0.3 - 0.5$, when t in years

Threshold models of Collective Behavior. Mark Granovetter, 1978

- Adoption of innovation, voting, applause, leaving social occasion, riots
- Group of people, each to make a decision
- Binary mutually exclusive decision: adopt/reject, stay/go, join/not join
- Every person has own preference, decision threshold
- Costs and benefits depends on how many others make which choice
- Dynamical proces with equilibrium outcome (final proportion of making each decision)
- Example: insitgator + crowd
5, 5, 5, 5, 5, 5, 5, 5, 5
1, 2, 3, 4, 5, 6, 7, 8, 9 (domino effect)
2, 3, 4, 5, 6, 7, 8, 9

Threshold models

- Let i 's threshold level $\theta(i)$, x - number of participants
- if $x \geq \theta(i)$ - join, $x < \theta(i)$ - not join
- Let $f(x)$ - number of people with threshold level $\theta = x$
 $F(x)$ - number of people with $\theta \leq x$ (cumulative function)

$$F(x) = \sum_{x'}^x f(x')$$

- Initial state x_0 -already joined
- First time step:
there are $F(x_0)$ people with threshold $\theta \leq x$ ready to join

$$x_1 = F(x_0)$$

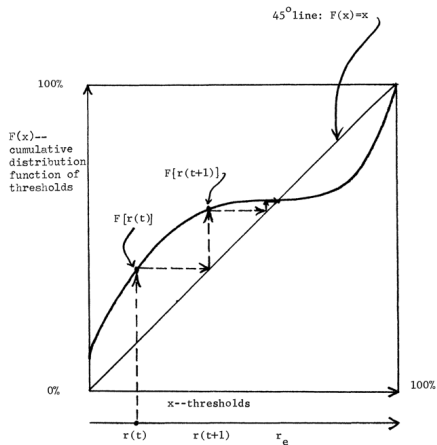
$$x_2 = F(x_1)$$

$$x_{t+1} = F(x_t)$$

- Fixed point of the dynamical model

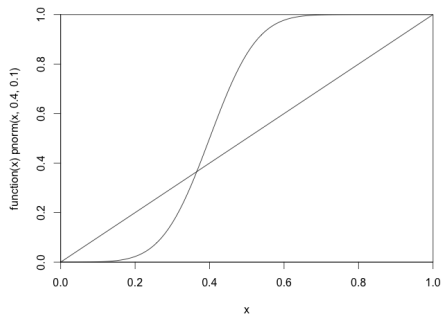
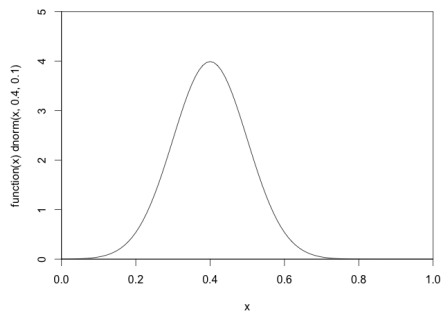
$$x^* = F(x^*)$$

Granovetter model



$$y = x$$
$$y = F(x)$$

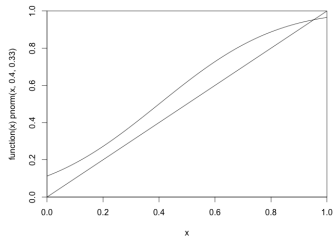
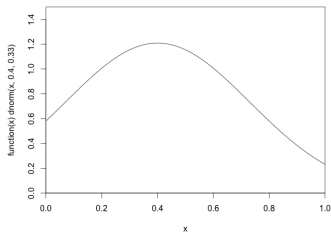
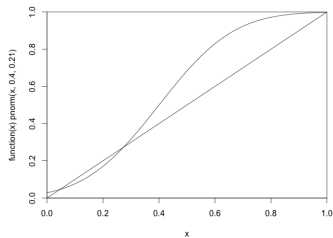
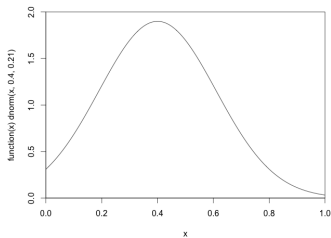
Granovetter model



$$f(x) = \frac{1}{\sqrt{2\pi}} e^{-\frac{x-\mu}{\sigma\sqrt{2}}}$$

$$F(x) = \frac{1}{2} \left(1 + \operatorname{erf} \left(\frac{x-\mu}{\sigma\sqrt{2}} \right) \right)$$

Granovetter model



Network coordination game

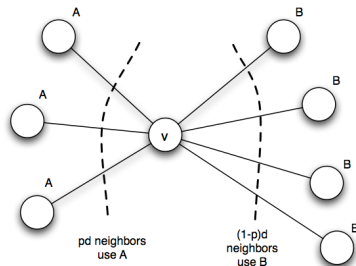
Let u and v are players, and A and B are possible strategies

Payoffs

- if u and v both adopt behavior A , each get payoff $a > 0$
- if u and v both adopt behavior B , each get payoff $b > 0$
- if u and v adopt opposite behavior, each get payoff 0

		w	
		A	B
v	A	a, a	$0, 0$
	B	$0, 0$	b, b

Network model



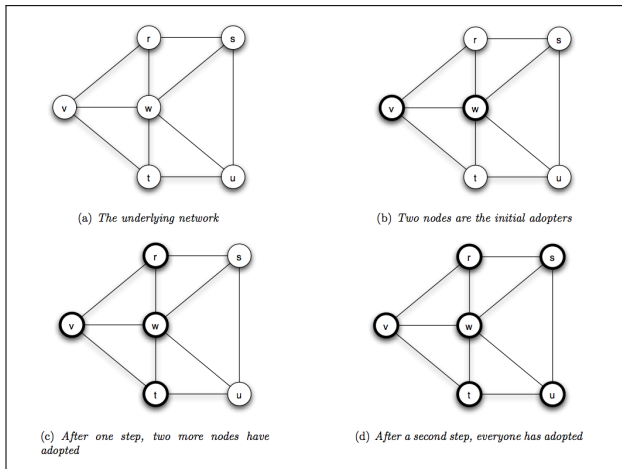
Node v to make decision A or B , p - portion of type A neighbors

To accept A :

$$a \cdot p \cdot d > b \cdot (1 - p) \cdot d$$

$$p > b / (a + b)$$

Cascades



$$a = 3, b = 2, \text{ threshold } p > 2/5$$

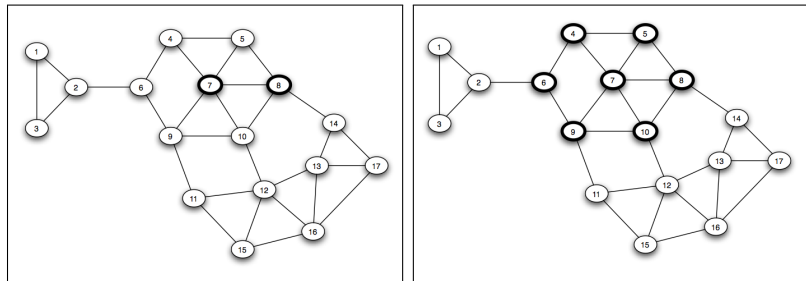
Linear threshold model

- Influence comes only from NN $N(i)$ nodes, w_{ij} influence $i \rightarrow j$
- Require $\sum_{j \in N(i)} w_{ji} \leq 1$
- Each node has a random acceptance threshold from $\theta_i \in [0, 1]$
- Activation: fraction of active nodes exceeds threshold

$$\sum_{\text{active } j \in N(i)} w_{ji} > \theta_i$$

- Initial set of active nodes A_o , iterative process with discrete time steps
- Progressive process, only nonactive \rightarrow active

Maximal Cascades



- Initial set of active nodes A_0
- Cascade size $\sigma(A_0)$ - number of active nodes when propagation stops
- Find k -set of nodes A_0 that produces maximal cascade $\sigma(A_0)$
- k -set of "maximum influence" nodes
- NP-hard

Submodular functions

- Set function f is submodular, if for sets S, T and $S \subseteq T, \forall v \notin T$

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T)$$

- Function of diminishing returns
- Function f is monotone, $f(S \cup \{v\}) \geq f(S)$

Theorem

Let F be a monotone submodular function and let S^ be the k -element set achieving maximal f .*

Let S be a k -element set obtained by repeatedly, for k -iterations, including an element producing the largest marginal increase in f .

$$f(S) \geq \left(1 - \frac{1}{e}\right)f(S^*)$$

Nemhauser, Wolsey, and Fisher, 1978

- $\sigma()$ - submodular function (D. Kempe, J. Kleinberg, E. Tardos, 1993)

$$\sigma(S) \geq (1 - \frac{1}{e})\sigma(S^*)$$

- Greedy algorithm for maximum influence set finds a set S such that its influence set $\sigma(S)$ is within $1/e = 0.367$ from the optimal (maximal) set $\sigma(S^*)$, $\sigma(S) \geq 0.629\sigma(S^*)$

Approximation algorithm

Algorithm: Greedy optimization

Input: Graph $G(V, E)$, k

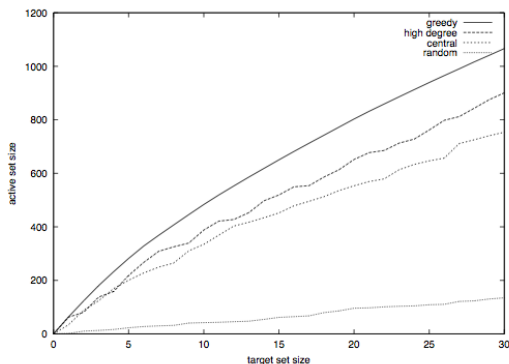
Output: Maximum influence set S

Set $S \leftarrow \emptyset$

for $i = 1 : k$ **do**

 select $v = \arg \max_{u \in V \setminus S} (\sigma(S \cup \{u\}) - \sigma(S))$
 $S \leftarrow S \cup \{v\}$

Linear threshold model



network: collaboration graph
10,000 nodes, 53,000 edges

- Threshold Models of Collective Behavior Mark S. Granovetter, American Journal of Sociology 83(6):1420-1443, 1978.
- Maximizing the Spread of Influence through a Social Network, D. Kempe, J. Kleinberg, E. Tardos, 2003
- Influential Nodes in a Diffusion Model for Social Networks, D. Kempe, J. Kleinberg, E. Tardos